



PRESS RELEASE
For Immediate Release

H.J. BAKER ANNOUNCES EXPANSION OF SALES TEAM IN CENTRAL PLAINS AREA OF THE UNITED STATES

New hire to bring customers H.J. Baker's ongoing innovations

SHELTON, Conn., USA – (July 7, 2016) – With a growing line of products in their Animal Health and Nutrition division, H.J. Baker is pleased to announce that Scott McGregor has joined the company as its newest sales representative for the Central Plains region of the United States.

Bringing McGregor onboard is a direct result of the company's desire to be where its customers are, and to ensure they know of the new products and innovations the division is creating.

"With his strong history and experience within the industry and his ability to communicate and work with customers, Scott has proven that he will be a key strength in growing the H.J. Baker brand in the region," said Animal Health and Nutrition Director of U.S. Sales, Jerry Foss. "Scott's focus will be on expanding the company's presence in the Dairy and Beef Cattle industries, while continuing our growth in the poultry sectors. We are excited to have him continue his excellent history with us."

As Account Manager for the Central Plains states, McGregor is charged with growing sales of H.J. Baker's precision nutrition products such as SafeGain™, MetaboLys™ G3 and Vegain™. His territory covers the Midwest and Northern Plains states.

McGregor graduated North Dakota State University with a degree in business administration and has more than 20 years of experience in sales from across disciplines. He started his career working as a sales representative for Merck and returned to Merck Animal Health where he has worked the past 10 years. While there he worked with cattle producers, dairies, feedlots, veterinarians and dealers.

H.J. Baker is committed to adding value to the branded products and services it provides as a global manufacturer and supplier in the animal health and nutrition, crop performance and sulphur industries. Family owned since 1850, H.J. Baker builds trusting relationships that last decades. The company invests in ongoing research, product innovation and manufacturing excellence so that our customers have the best opportunity to succeed. H.J. Baker supports environmentally sustainable practices and our dedicated employees are active in the communities where they live and work. H.J. Baker & Bro. Inc., is headquartered in Shelton, Connecticut.

Visit H.J. Baker at hjbaker.com or connect on Twitter, Facebook and LinkedIn.

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