



PRESS RELEASE
For Immediate Release

H.J. BAKER ADDS U.S. SALES DIRECTOR FOR ANIMAL HEALTH AND NUTRITION DIVISION

New Hire to Ensure H.J. Baker Continues Growth in National Sales

SHELTON, Conn., USA – (Nov. 6, 2015) – Global agriculture firm H.J. Baker announced today that Jerry Foss has joined the company’s Animal Health and Nutrition Division as Director for U.S. Sales.

Foss is a graduate of the University of South Dakota with a Bachelors of Science and Technology, with continued studies in business at the Carlson School of Management, Purdue University and Wharton Business School.

Foss comes to H.J. Baker with 35 years of animal health and nutrition sales and management experience having worked for several major multi-national feed, animal health and ingredient manufacturers. Foss spent the past 10 years at Huvepharma, Inc. where he served as Senior Account Manager, Business Development Manager and Director of the Livestock Business Unit. He helped launch the Huvepharma business in the U.S. and was responsible for building and directing species specific technical sales teams, developing and implementing business strategies, and introducing new products.

“Jerry’s experience brings a proven track record to H.J. Baker in both sales and leadership” said Animal Health and Nutrition General Manager Dr. Clark Springfield. “He will be key as H.J. Baker grows its national sales presence. His strong sense of business ethics and his knowledge of the animal health and nutrition industry are great assets to both our company and to our customers.”

As Director of U.S. Sales, Foss will be managing the national sales activity and product training for the growing U.S. sales team at H.J. Baker.

H.J. Baker is committed to adding value to the products and services it provides as a global manufacturer and supplier in the animal health and nutrition, crop performance and sulphur industries. Family owned since 1850, H.J. Baker builds trusting relationships that last decades. We invest in ongoing research, product innovation and manufacturing excellence so that our customers have the best opportunity to succeed. H.J. Baker supports environmentally sustainable practices and our dedicated employees are active in the communities where they live and work. H.J. Baker & Bro. Inc., is headquartered in Shelton, Connecticut.

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